

Dear Hiring Manager:

It is my privilege to recommend Martin Chamberlain for the position of Estate/Household/Farm and Ranch Manager. In early 2017, my company was in negotiations for a \$3,000,000 real estate expansion and purchasing two estate properties in Northern California for business investment purposes. I had previously hired three separate inspection companies at my Creekside Estate/Ranch to assess the property's condition, and was scheduled to close escrow within days when I met Martin who offered his personal inspection of the property as a favor to me. Martin exposed numerous major issues that had been overlooked by the prior inspectors. I travel extensively and needed an individual of his aptitude to serve my business and family in my absence, and thus employed Martin as my estate household manager for both properties. Furthermore, I authorized him to act on my behalf in the purchase negotiations of Creekside estate. He hired a team of inspectors, supervised their actions and interpreted their findings during the negotiation process. Outstandingly, Martin purchased the estate at a sixty percent reduction of the original selling price. My family and I were elated and relieved at what Martin was able to accomplish within a week. His quick action and attention to detail saved my business a substantial amount of money, as well as safeguarding the well-being of my family.

I was continually impressed by the wisdom, maturity and knowledge that he brought to the table and his diligent supervision and coordination of onsite activities of both properties including, but not limited to selecting a team of contractors, designing and implementing a building and landscape renovation plan, managing a team of 30-40 tradespersons with precision, skill and intuition, weekly meetings with supervisors, task delegation, inspections, and building project development updates. He also scheduled maintenance and performed staff oversite, managed project finances of estate development and operational costs. Other vendors managed were designers, securities, technicians, deliveries and IT personnel. Martin performed these services with a unique ability to create a community environment which in my view created goodwill and lowered lawsuit liabilities.

Throughout Martin's employment, he has served my family with exceptional leadership management skills, trustworthiness, wisdom, financial stewardship and sensitivity in caring for my family. With that said, I recommend Martin without reservation as an Estate/Household/Farm and Ranch Manager as well as any related field of service.

Please feel free to contact me if you would like more information.

Best regards,

Rachael Piercy as representative of Matthew Piercy
847-346-7787